

SWEPSCO LOUISIANA
2024 PROGRAM YEAR

LARGE COMMERCIAL
PROGRAM OVERVIEW

COMMERCIAL PROGRAM OVERVIEW

LARGE COMMERCIAL SOLUTIONS PROGRAM (CSOL): Provides incentives for new construction and retrofit installation of a wide range of measures that reduce demand and save energy in eligible non-residential facilities served by SWEPCO Louisiana. Incentives are paid to energy service providers (Project Sponsor/Market Actor) on the basis of deemed savings or verified demand and energy savings.

ELIGIBILITY INFORMATION:

Any entity that plans to install eligible energy efficiency measures at a facility with non-residential electricity distribution service provided by SWEPCO is eligible to participate in the CSOL as a Project Sponsor/Market Actor. Eligible Project Sponsors/Market Actors may include:

- National or local energy service companies (ESCOs)
- Local contractors
- National or local companies that provide energy-related services or products (such as lighting or HVAC equipment)
- Individual customers that install measures in their own facilities

To ensure that the program's incentive budget is allocated to projects that are likely to meet with success, all Project Sponsors/Market Actors will be required to demonstrate a commitment to fulfilling program objectives and competency in completing the proposed project.

To ensure that incentives are available to multiple participants, Project Sponsors/Market Actors may be limited on the total amount of incentives received from the program incentive budget for a given year. An individual Project Sponsor/Market Actor can be a party to multiple applications as long as the total incentive from all such applications does not exceed the maximum limitation.

HOST CUSTOMER:

Any eligible SWEPCO commercial customer who owns or operates a site may host a project developed by a qualified Project Sponsor/Market Actor or choose to sponsor the project independently.

PROJECT:

A project is defined by the set of measures at an eligible SWEPCO customer site and the estimated demand and energy savings included in a single application. Projects that include a comprehensive range of measure types are especially encouraged.

MEASURES:

Most energy efficiency measures in retrofit applications and new construction that reduce electric energy consumption are eligible. Measures excluded from consideration in the program are those that:

- Involve self-generation or cogeneration
- Rely on changes in customer behavior that require no capital investment
- Result in negative environmental or health effects
- Involve fuel-switching to electric
- Receive an incentive through any other energy efficiency program offered by SWEPCO

Project incentives will be paid only for energy and demand savings directly related to end- use equipment installed under the project. Savings due to interactive effects between lighting and space-cooling measures will be eligible for payment based on a stipulated value only in cases where lighting measures have been installed in a conditioned space as part of the program. Interactive effects between other end-use equipment will not be eligible for program payments.

EFFICIENCY STANDARDS:

SWEPCO has designed the programs to encourage electric energy efficiency improvements that go above and beyond the efficiency gains typically achieved in retrofit or replacement projects. Consequently, energy and demand savings credit will be based only on reductions that exceed current state and federal minimum efficiency standards, if such standards apply. In cases where standards do not exist, savings credit will be based on improvements relative to a customer’s energy use prior to participating in the program. A list of federal and state equipment efficiency standards is provided in the most recent version of the [Arkansas Technical Reference Manual](#)

PROGRAM BUDGET:

To ensure that incentives are available to multiple participants, no Project Sponsor/Market Actor may initially reserve nor receive more than the defined maximum, if, and until SWEPCO adjusts the amount during the program year.

Program	Program Budget	Project Sponsor/Market Actor Limit
Large Commercial Solutions Program	\$791,009	\$80,000

PROGRAM DATES:

Program	Start Date	End Date
Large Commercial Solutions Program	January 11, 2024	November 15, 2024

INCENTIVES:

Each year, throughout the course of the program, SWEPCO will determine the total incentive funds available. To ensure that incentives are available to multiple participants, Project Sponsors/Market Actors may be limited on the total amount of incentives received from the program incentive budget for a given year. An individual Project Sponsor/Market Actor can be a party to multiple applications as long as the total incentive from all such applications does not exceed the maximum limitation. Incentive rates are summarized below:

Measure	Incentive Rate
Smart Thermostat (for units up to 10.0 tons)	\$100 per qualified unit
Heat Pump Water Heater	\$1,500 per qualified unit
High Frequency Battery Chargers – Single-Phase	\$750 per qualified unit
High Frequency Battery Chargers – Three-Phase	\$1,500 per qualified unit
Level 2 Electric Vehicle (EV) Charging Stations	\$500 per qualified unit
LED Lighting	\$240/kW & \$0.12/kWh
HVAC VRF or Heat Pump	\$450/kW & \$0.15/kWh
HVAC (A/C Only)	\$350/kW & \$0.12/kWh
Anti-Sweat Heater Controls	\$30 per linear ft.
Compressed Air Replacement <200hp	\$240/kW & \$0.07
Custom	\$0.12/kWh
Door Gaskets for Walk-in & Reach-in (refrigeration)	\$50 per unit
ECM Motor (max of 30 per address)	\$100 per qualified unit
Floating Head Pressure Controls	\$20 per compressor HP
Refrigerated Case Night Covers	\$20 per linear ft.
Strip Curtains (refrigeration)	\$10 per sq. ft.
Commercial Dishwasher – ENERGY STAR® - Electric Under Counter	\$500 per qualified unit
Commercial Dishwasher – ENERGY STAR – Electric Stationary Single Tank Door	\$1,000 per qualified unit
Commercial Dishwasher – ENERGY STAR - Electric Pots, Pans and Utensils	\$200 per qualified unit
Commercial Dishwasher – ENERGY STAR – Electric Single Tank Conveyor	\$1,700 per qualified unit
Commercial Dishwasher – ENERGY STAR – Electric Multiple Tank Conveyor	\$2,000 per qualified unit
Electric Combination Commercial Oven <15 Pan - ENERGY STAR	\$2,000 per qualified unit
Electric Combination Commercial Oven >15 Pan - ENERGY STAR	\$2,500 per qualified unit
Commercial Ice maker – ENERGY STAR	\$150 per qualified unit
Electric Commercial Steam cooker – ENERGY STAR	\$2,000 per qualified unit
Low-Flow Pre-Rinse Spray Valves	\$75 per spray valve
HVAC Tune-Up – 1.5 to 3.5 tons	\$225
HVAC Tune-Up – 4 to 5 tons	\$275
HVAC Tune-Up – 6 to 10 tons	\$450
HVAC Tune-Up – 11 to 15 tons	\$650
HVAC Tune-Up – 16 to 25 tons	\$800
HVAC Tune-Up – 26 to 30 tons	\$850
HVAC Tune-Up – 31 to 50 tons	\$1,400
HVAC Tune-Up – 51 to 80 tons	\$2,000
HVAC Tune-Up - ≥ 81 tons	\$2,500

Funds will be taken out of the program budget upon the submission of a project. Please note that when funds reach zero in the program, there is no guarantee that SWEPCO will be able to pay the incentives on non-submitted projects. Demand savings from M&V projects will be the weighted average demand reduction that occurs during the summer peak period. Energy savings are defined as energy savings over the course of one 12-month period. Savings will be either "deemed"—that is, stipulated through standardized savings values or formulas—or estimated through measurement and verification (M&V).

PAYMENTS:

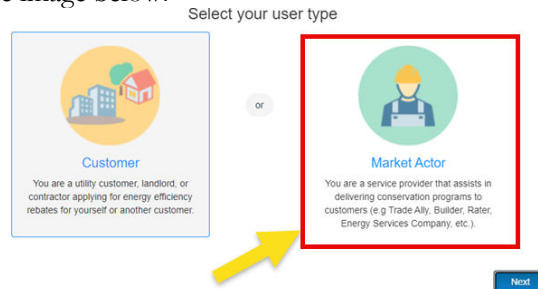
SWEPCO agrees to make incentive payments to Project Sponsor/Market Actor based upon the sum of the documented Deemed Savings or Measured Savings derived from the Project. The total incentive payments due to Project Sponsor/Market Actor will be calculated by multiplying the Deemed Savings or Measured Savings by the applicable "Incentive Rate."

In most circumstances, SWEPCO will not make a total incentive payment that is more than 100% of the total estimated incentive payment specified in the CSOL Agreement. If, however, M&V activities or post-measure installation inspections indicate that the measured savings are less than the estimated savings, the total incentive payment may be less than the payment estimated in the agreement.

PROCESS OVERVIEW & CHECKLISTS

PROCESS SUMMARY:

1. Register and Enroll on the SWEPCO program tracking database, <https://swepcola.p3.enertrek.com/Users/Account/LogOn> . Each new participant must select the Market Actor user type as shown in the image below.



2. Pre-installation Checklist (see below)
3. Pre-approval by SWEPCO Program Manager
4. Sign electronic DocuSign Agreement
5. Install measures
6. Post-installation Checklist
7. Final approval (upon verification by SWEPCO Program Manager)
8. Payment

PRE-INSTALLATION CHECKLIST:

These items must be uploaded or entered into appropriate fields in P3 and are **required before** a customer/contractor can begin a project through SWEPCO's Large Commercial Solutions program.

- **Signed Customer agreement** (needed only if Market Actor/Project Sponsor working on customer's behalf)
- **W9** of party that is to receive incentive payment. **A letter of authorization from the customer must be provided for all projects where the incentive payment is to be paid to an entity other than the SWEPCO customer of record.**
- **Spec sheets** of measures to be installed.
- **Certifications** for measure to be installed.
- DLC, Energy Star, AHRI, etc. – Must show model number and wattage
- **LSF or ACE** spreadsheet
 - Use wattages included on **DLC/Energy Star certification, not spec sheet.**
- **Pre-installation pictures**
 - Pictures must show fixture layout, wattages, model number, and ballast for each type of lighting fixture used.
 - Include picture of outside view of business with name
- **Estimated Completion Date**

POST-INSTALLATION CHECKLIST:

These items must be uploaded or entered into appropriate fields in P3, and are required after a customer/contractor completes a project through SWEPCO's Commercial Solutions program.

- Signed Customer Acknowledgement
- Invoice(s) showing equipment models and quantity
- Post-installation pictures
 - Pictures must show fixture layout, wattages, and model number for each type of lighting fixture used
 - Include picture of outside view of business with name
- Any updates of the following, if installed measures are different than reported before project began:
 - New LSF or ACE
 - New spec sheets
 - New certifications

DOCUMENTATION REQUIREMENTS

Supplemental Documents that must be provided for each Project. Application/Submittal shall include:

- Project Sponsor and Customer Agreement Form (executed)
- Manufacturer specification sheets for new equipment/measures to be installed
- Pictures required for lighting projects:
 - Pictures of existing lights for every different fixture type showing wattage & model numbers, ballasts nameplate, and room showing light disbursement
 - Pictures of new lights for every different fixture type showing wattage & model numbers, ballasts nameplate, and room showing light disbursement will be required during the measure installation stage
- Pictures required for all other measures:
 - Pictures of existing measures for every different measure type showing nameplates, locations, and any other details needed to identify the measure in its current condition and location.
 - Pictures of new measures for every different measure type showing nameplates, locations, and any other details needed to identify the measure in its current condition and location will be required during the measure installation stage
- Copy of invoices for new equipment/measures installed for the project, corresponding to the equipment and quantities listed on the various equipment survey forms submitted with the project application shall be submitted prior to the post inspection. The invoice must match what was purchased for the project and not contain any other purchases other than those for the project. Only equipment that was listed on the Savings Forms shall be on the submitted invoice. Ensure that model numbers match exactly on the survey form, invoice and pictures
- Copies of certification documents such as AHRI (for HVAC), DLC or Energy Star, LM 79 or 80 certification from the manufacturer corresponding to the equipment listed on the various equipment

survey forms shall be submitted with the project application. On lighting projects, make sure and refer to the wattages listed on your certification submittals for use on LSF forms and not wattages listed on specification sheets. If a wattage has a decimal, round up if $\geq .5$ watt and round down if $< .5$ watt. Variable Wattage fixtures will use the Maximum rated wattage listed in Certification documents

- Upload the Customer Acknowledgement Form into the Uploaded Files section when the project is complete

Upload all documents into the Uploaded Files section of the project. The survey forms will also be uploaded into the Premise file.

If any of these requirements are missing, your project will sit in submitted stage until you notify the program manager that you have entered the missing information or after 3 months your project will be deleted!

CONTACT SWEPCO FOR MORE INFORMATION: Please email Kansas Cooley at khcooley@aep.com if you have any questions about the Large Commercial Solutions program.